

KIRLOSKAR OIL ENGINES LIMITED

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED AND HALF YEAR ENDED
30TH SEPTEMBER 2002

(Rs.in crores)

| Particulars | Quarter ended | | Half Year ended | | Year Ended |
|---|---------------|---------------|-----------------|---------------|-------------------------|
| | 30-09-2002 | 30-09-2001 | 30-09-2002 | 30-09-2001 | 31-03-2002 (Audited) |
| 1 Net Sales / Income from Operations | 208.17 | 212.96 | 402.43 | 371.96 | 744.46 |
| 2 Other Income | 3.82 | 6.13 | 5.34 | 7.47 | 15.85 |
| 3 Total Income | 211.99 | 219.09 | 407.77 | 379.43 | 760.31 |
| 4 Total Expenditure | 194.04 | 196.77 | 374.07 | 343.76 | 681.06 |
| a) (Increase) /decrease in stock in trade | (5.53) | 5.54 | (14.65) | 9.32 | 8.85 |
| b) Consumption of raw materials | 149.10 | 144.80 | 289.08 | 245.94 | 489.82 |
| c) Staff cost | 16.89 | 16.67 | 33.21 | 33.17 | 69.10 |
| d) Other expenditure | 33.58 | 29.76 | 66.43 | 55.33 | 113.29 |
| 5 Profit before Interest and Depreciation | 17.95 | 22.32 | 33.70 | 35.67 | 79.25 |
| 6 Interest | 2.29 | 3.84 | 4.82 | 7.72 | 15.32 |
| 7 Depreciation | 6.87 | 6.96 | 14.03 | 14.14 | 27.81 |
| 8 Profit before extraordinary items | 8.79 | 11.52 | 14.85 | 13.81 | 36.12 |
| 9 Extra ordinary Items | | | | | |
| Income | 2.85 | - | 2.89 | - | 2.81 |
| Expenses | 1.78 | 5.65 | 1.78 | 6.42 | 11.53 |
| 10 Profit before Tax | 9.86 | 5.87 | 15.96 | 7.39 | 27.40 |
| 11 Provision For Taxation | | | | | |
| Current | 3.53 | 1.25 | 6.41 | 1.25 | 0.12 |
| Deferred | (0.57) | - | (1.17) | - | 8.64 |
| 12 Net Profit | 6.90 | 4.62 | 10.72 | 6.14 | 18.64 |
| 13 Paid Up Equity Share Capital (Face value of Rs 10 each) | 19.16 | 19.16 | 19.16 | 19.16 | 19.16 |
| 14 Reserves excluding revaluation reserves | | | | | 344.15 |
| 15 Basic and diluted EPS (Rs.) | 3.60 | 2.41 | 5.59 | 3.20 | 9.72 |
| 16 Aggregate of Non-Promoter Shareholding | | | | | |
| - Number of Shares | 8,143,332 | 9,484,897 | 8,143,332 | 9,484,897 | 9,067,392 |
| - Percentage of shareholding | 42.50 | 49.50 | 42.50 | 49.50 | 47.32 |

Notes:

- The above results were taken on record by Board of Directors in its meeting held on 31st October, 2002.
- The above results are in accordance with the Accounting Standards issued by the ICAI, which are mandatory.
- The half yearly results for the period ended 30th September 2002 have been reviewed by the Auditors .
- Figures for the previous periods have been regrouped wherever required.
- Extra ordinary income represents net surplus on sale of investments.
Extra ordinary expenses for the current quarter includes Voluntary Retirement Compensation of Rs 1.78 crs (prev year quarter Rs 5.65 crs).
- Income from operations for the current quarter includes Rs. nil (prev year quarter Rs. 1.55 crs) on account of lease rentals.
- The Board of Directors in its meeting held on 31st October 2002 has given 'in principle' approval for the amalgamation of Kirloskar Power Supply Company Ltd. with the Company.

Registered Office:
Laxmanrao Kirloskar Road,
Khadki, Pune - 411 003

For Kirloskar Oil Engines Limited

Place : Pune
Date : 31st October, 2002

Atul C. Kirloskar
Chairman and Managing Director

KIRLOSKAR OIL ENGINES LIMITED

**SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED,
AS PER CLAUSE 41 OF THE LISTING AGREEMENT**

(Rs. In Crores)

| Particulars | | Quarter ended 30-09-2002 | Half Year ended 30-09-2002 | Year ended (Audited) 31-03-2002 |
|-------------|--|--------------------------------|----------------------------------|---------------------------------------|
| 1 | Segment Revenue | | | |
| a | Engines | 149.72 | 297.68 | 580.30 |
| b | Auto Components | 20.35 | 38.79 | 72.64 |
| c | Others | 45.23 | 80.40 | 119.55 |
| | Total | 215.30 | 416.87 | 772.49 |
| | Less: Inter segment revenue | 7.13 | 14.44 | 28.03 |
| | Net Sales / Income from Operations | 208.17 | 402.43 | 744.46 |
| 2 | Segment Results | | | |
| | Profit (+) / Loss (-) before tax and interest from each segment | | | |
| a | Engines | 7.47 | 14.35 | 30.44 |
| b | Auto Components | 0.99 | 3.41 | 8.42 |
| c | Others | (1.46) | (2.57) | (4.46) |
| | Total | 7.00 | 15.19 | 34.40 |
| | Less: | | | |
| i | Interest | 2.29 | 4.82 | 15.32 |
| ii | Other Unallocable expenditure net off unallocable income | (5.15) | (5.59) | (8.32) |
| | Total Profit Before Tax | 9.86 | 15.96 | 27.40 |
| 3 | Capital Employed (Segment assets - Segment liabilities) | | | |
| a | Engines | 110.92 | 110.92 | 121.43 |
| b | Auto Components | 41.63 | 41.63 | 48.99 |
| c | Others | 42.19 | 42.19 | 50.06 |
| | Total capital employed in segments | 194.74 | 194.74 | 220.48 |
| | Add: Unallocable corporate assets less liabilities | 260.88 | 260.88 | 259.05 |
| | Total capital employed in the company | 455.62 | 455.62 | 479.53 |

Registered Office:
Laxmanrao Kirloskar Road,
Khadki, Pune - 411 003

For Kirloskar Oil Engines Limited

Place: Pune
Date: 31st October 2002

Atul C. Kirloskar
Chairman and Managing Director